

FRESH FROM VATTENFALL

Renewable electricity for UK businesses



FRESH FROM VATTENFALL

Vattenfall is offering UK businesses the opportunity to purchase renewable electricity from the 1st October 2017

Having invested nearly £3bn in wind generation within the UK since 2008 Vattenfall is pleased to now offer UK businesses a fresh approach to purchasing electricity

FLEXIBLE We offer a range of flexible products to help you manage your energy costs

RENEWABLE We only generate electricity from renewable sources in the UK

ELECTRICITY We are focussed on promoting sustainable electricity consumption

SUPPLIED We put you in control of your electricity supply

HONESTLY We pride ourselves on our cost transparency

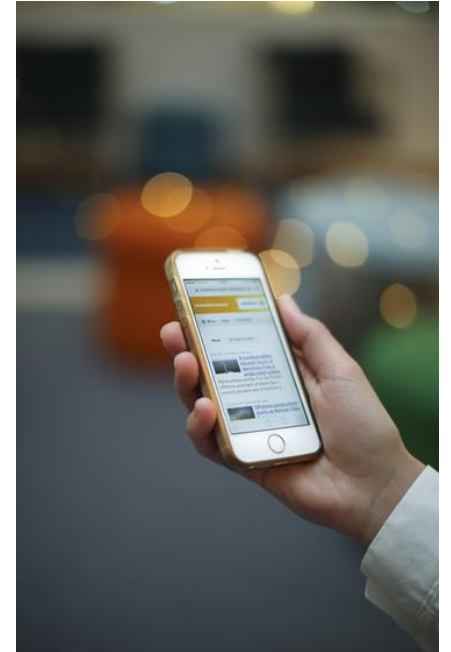


FIND OUT MORE

Email us at: business@vattenfall.co.uk

Visit us at: business.vattenfall.co.uk

Contact us on: +44 (0) 203 301 9111



FLEX & FIX

Our Flexible & Fixed Price Products

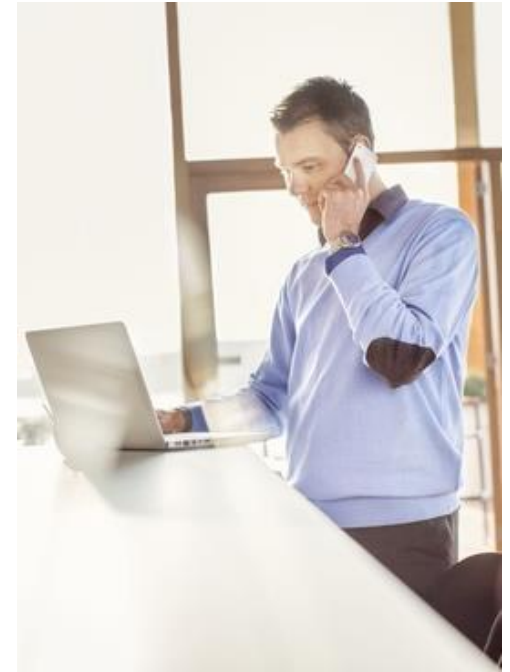
FLEX & FIX: YOUR PURCHASING OPTIONS

	Fix	Flex	Flex Manager	Flex Manager+
Fixed Price	✓	x	x	x
Flexible Energy Purchasing	x	✓	✓	✓
Renewable Energy	✓	✓	✓	✓
Portfolio Management	✓	✓	✓	✓
HH Meters	✓	✓	✓	✓
NHH Meters	✓	✓	x	x
Add/Remove Meters	x	✓	✓	✓
Include Generation	✓	✓	✓	✓
Shape Fee	x	✓	x	x
Balancing Fee	x	✓	✓	x
Non-Energy Cost Pass Through	✓	✓	✓	✓
Individual Site Billing	✓	✓	✓	✓
Vattenfall Portal Access	✓	✓	✓	✓

FLEXIBLE CONTRACT MANAGEMENT

Our secure web based customer portal enables you:

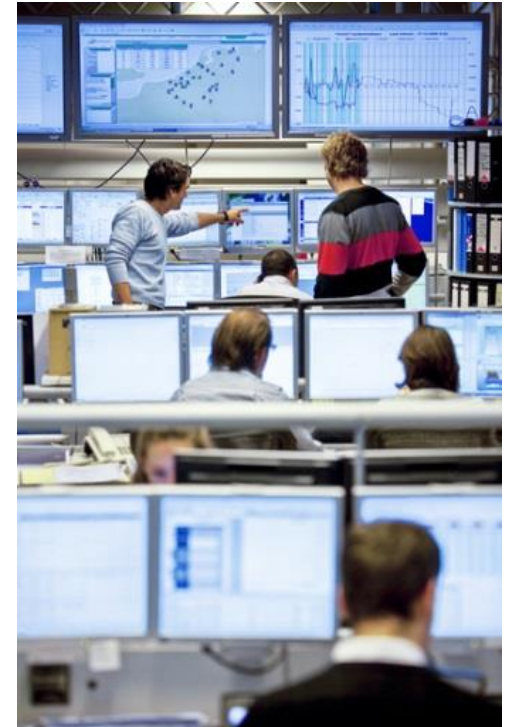
- To access and manage your contract whenever you want and wherever you are
- View all your contract information
- View and download all of your metered consumption data as soon as this is provided by our data collectors
- View and download your bill. We can even split your bill by business unit to enable simpler intercompany recharging
- Contact our customer service team with any queries



FLEXIBLE PURCHASING

All of our flex products use our secure web based trading platform which enables you to:

- Make purchases wherever you are: our platform is compatible with most mobile devices
- Purchase electricity in seasons, quarters, and monthly blocks
- Purchase at:
 - current wholesale market prices when available
 - ICE closing prices when quoted
- If no wholesale market price is available Vattenfall will try to make a market for you
- Fix the remainder of your price automatically on a certain date by using our automatic trading functionality
- View all confirmed purchases so you can track your progress
- Make informed purchasing decisions by using our market reports and historical price data service



FIX

Fixed Price Energy Purchasing

FIX: PRODUCT OVERVIEW

- Key Features**
 - Fix provides you with peace of mind that your energy costs are fixed for the duration of your contract
 - Fix is available for all your entire portfolio of meters
- Portfolio**
 - Generation can be included within your portfolio
 - 15% annual tolerances available as standard to permit you to increase or reduce you consumption at the same price
- Term**
 - From 1 year to 5 years in duration
- Energy Costs**
 - Fixed for the duration of your contract
 - We manage all commodity, shaping and balancing costs
 - All transmission, distribution, regulatory costs and taxes are passed through
- Services**
 - View and manage your contract online
 - Individual site billing available to help you allocate costs
 - Purchase all or part of your consumption from our renewable generation

PRODUCT SUMMARY	
Fixed Price	✓
Flexible Energy Purchasing	✗
Renewable Energy	✓
Portfolio Management	✓
HH Meters	✓
NHH Meters	✓
Add/Remove Meters	✗
Include Generation	✓
Shape Fee	✗
Balancing Fee	✗
Non-Energy Cost Pass Through	✓
Individual Site Billing	✓
Vattenfall Portal Access	✓

FLEX

Simple Flexible Energy Purchasing

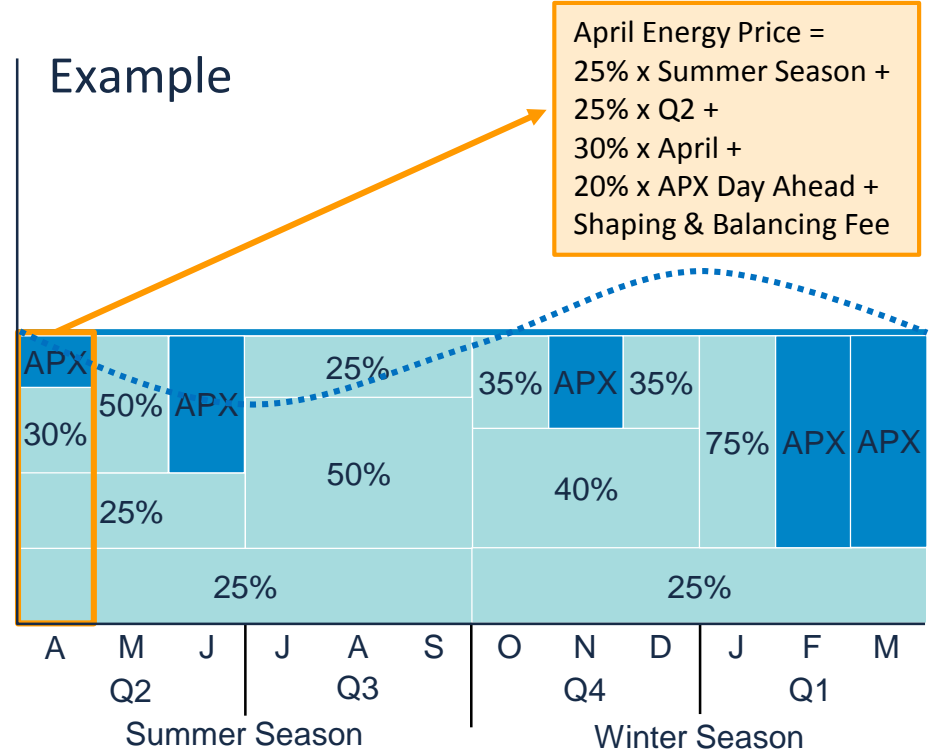
FLEX: PRODUCT OVERVIEW

- Key Features**
- Flex is the flexible way to manage your electricity price for your entire portfolio of meters allowing you to fix all or part of your energy costs when you want
 - Manage your energy costs quickly and easily so you can focus on your business
- Portfolio**
- Add or remove sites whenever you wish
 - Include generation within your portfolio
 - 15% annual tolerances available as standard to permit you to increase or reduce you consumption at the same price
- Term**
- From 1 year to 5 years in duration
- Energy Costs**
- Purchase at wholesale market prices using base load or peak/off peak products via our online trading portal
 - We will manage any shaping and balancing cost in our shape and balancing fees
 - All transmission, distribution, regulatory costs and taxes are passed through
- Services**
- View and manage your contract online including all trading
 - Individual site billing available to help you allocate costs
 - Purchase all or part of your consumption from our renewable generation

PRODUCT SUMMARY	
Fixed Price	✘
Flexible Energy Purchasing	✓
Renewable Energy	✓
Portfolio Management	✓
HH Meters	✓
NHH Meters	✓
Add/Remove Meters	✓
Include Generation	✓
Shape Fee	✓
Balancing Fee	✓
Non-Energy Cost Pass Through	✓
Individual Site Billing	✓
Vattenfall Portal Access	✓

FLEX: HOW IT WORKS

1. We analyse your annual consumption profile to recommend the best product for you
2. We remove the shape of your consumption and convert your consumption to either:
 - an annual base load volume; or
 - an annual peak/off peak volume
3. We then provide you with access to our trading portal so you can then manage your electricity commodity price by purchasing blocks of electricity at wholesale market prices
4. We will automatically purchase any remaining blocks either at the APX day ahead price or at the market price on a pre-agreed date
5. We will manage any costs of managing the shape and balancing of your consumption within our balancing fee



FLEX MANAGER

Flexible Energy Purchasing

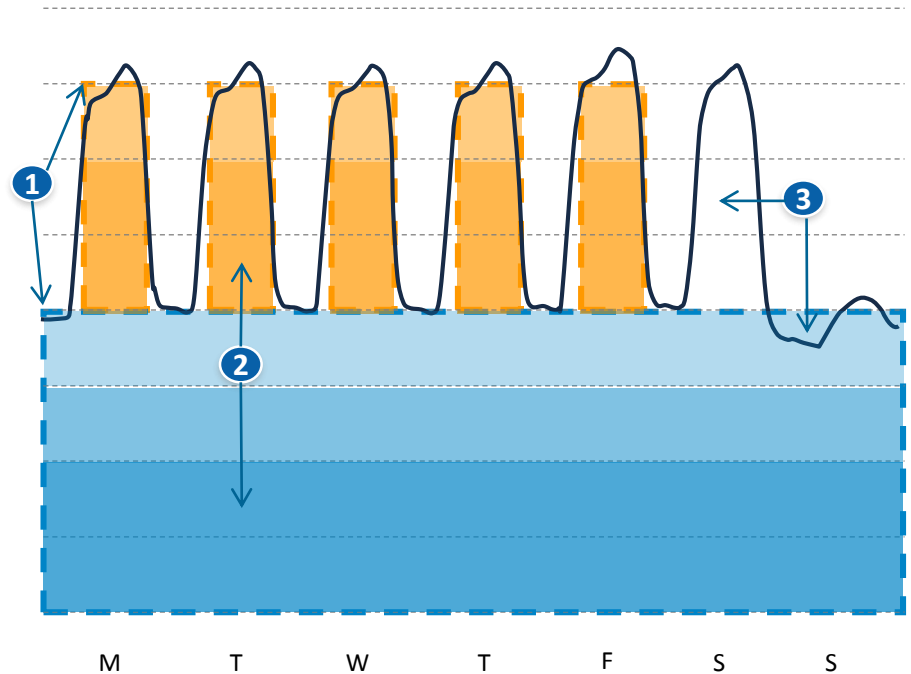
FLEX MANAGER: PRODUCT OVERVIEW

- Key Features**
- Flex Manager puts you in control of your electricity purchasing for your entire half-hourly metered portfolio
 - Reduce your energy costs by purchasing power to match you consumption profile
- Portfolio**
- Add or remove sites whenever you wish
 - No volume restrictions: consume as much or as little as you like
- Term**
- From 1 year to 5 years in duration
- Energy Costs**
- Purchase at wholesale market prices using base load and peak products via our online trading portal
 - Purchase any residual volume at APX day ahead half-hourly prices
 - We will manage any balancing cost in our balancing fee
 - All transmission, distribution, regulatory costs and taxes are passed through
- Services**
- View and manage your contract online including all trading
 - Individual site billing available to help you allocate costs
 - Purchase all or part of your consumption from our renewable generation

PRODUCT SUMMARY	
Fixed Price	✘
Flexible Energy Purchasing	✓
Renewable Energy	✓
Portfolio Management	✓
HH Meters	✓
NHH Meters	✘
Add/Remove Meters	✓
Include Generation	✓
Shape Fee	✘
Balancing Fee	✓
Non-Energy Cost Pass Through	✓
Individual Site Billing	✓
Vattenfall Portal Access	✓

FLEX MANAGER: HOW IT WORKS

1. We analyse your portfolio's historical consumption profile to determine for each month:
 - A base load sourcing limit (24/7 continuous block); and
 - A peak load sourcing limit (7AM to 7PM weekdays)
2. You can manage your electricity commodity price by purchasing base load and peak load blocks at wholesale market prices up to your sourcing limits
3. We will purchase any additional consumption or buy back any electricity you have not consumed at the APX day ahead half hourly price
4. We will manage any costs of balancing your consumption within our balancing fee



FLEX MANAGER+

Advanced Flexible Energy Purchasing

FLEX MANAGER+: PRODUCT OVERVIEW

- Key Features**
- Flex Manager+ puts you in control of your electricity purchasing for your entire half-hourly metered portfolio
 - Minimise your balancing costs by forecasting your consumption
- Portfolio**
- Add or remove sites whenever you wish
 - No volume tolerance: consume as much or as little as you like
- Term**
- From 1 year to 5 years in duration
- Energy Costs**
- Purchase at wholesale market prices using base and peak products via our online trading portal
 - Purchase any residual volumes based on your forecast at APX day ahead half-hourly prices
 - We will pass through the cost of balancing your consumption at system prices
 - All transmission, distribution, regulatory costs and taxes are passed through
- Services**
- View and manage your contract online including all trading
 - Separate billing available to help you recharge affiliate companies
 - Purchase all or part of your consumption from our renewable generation

PRODUCT SUMMARY	
Fixed Price	✘
Flexible Energy Purchasing	✓
Renewable Energy	✓
Portfolio Management	✓
HH Meters	✓
NHH Meters	✘
Add/Remove Meters	✓
Include Generation	✓
Shape Fee	✘
Balancing Fee	✘
Non-Energy Cost Pass Through	✓
Individual Site Billing	✓
Vattenfall Portal Access	✓

FLEX MANAGER+: HOW IT WORKS

1. We analyse your portfolio's consumption profile to determine for each month:
 - A base load sourcing limit (24/7 continuous block); and
 - A peak load sourcing limit (7AM to 7PM weekdays)
2. You can manage your electricity commodity price by purchasing base load and peak load blocks at wholesale market prices up to your sourcing limits
3. You forecast of your consumption day ahead
4. We will purchase or buy back any additional electricity at the APX day ahead half hourly price based on your forecast
5. We will pass through any costs of balancing your consumption at system prices where your consumptions varies from your forecast

